



New Brunswick Hospice Palliative Care  
Association L'Association de soins palliatifs  
du Nouveau-Brunswick

## **New Brunswick Hospice Palliative Care Association Treasurer's report 2020**

To the Membership of the New Brunswick Hospice Palliative Care Association:

In a year which started well with a successful conference in May 2019, we have entered into a time of uncertainty for individuals, businesses, and not-for-profit organizations such as ours. With the unexpected and unfortunate need to cancel our annual conference, the association will not be receiving our regular income from the conference which allows us to provide various other programs and bursaries throughout the year. As a result, the Association is asking, in this time of need, for all people and organizations to please support our organization through payment of your regular membership fees that are normally paid when registering for the conference. This membership fee is \$35 and this will assist the Association in paying expenses necessary to fulfill its mandate for the coming year. In addition, to help support the organization, charitable donations would be of great assistance in the current year. Donations under \$200 would be eligible for donation tax credits of approximately 25% of the amount donated, and amounts donated that are above \$200 are eligible for a tax credit of approximately 47%. In addition companies donating can deduct, directly against their income, amounts donated to the Association. All amounts donated will assist the association to continue to provide various education opportunities in palliative care over the next year.

At the time of writing this report the full financial statements for the year end March 31, 2020 have not yet been completed. This is as a result of time constraints on my part due to COVID-19. I will do everything I can to have the statements completed by the annual meeting.

Overall conference revenue on a total basis had gone down in 2019 to approximately \$66,000 from \$75,000 in 2018. Registration revenue was higher by \$4,500 in 2018 compared to 2019, sponsorships were down by \$5,900 and silent auction revenue was up by \$1,400. Cost to put on the conference for 2019 were \$50,400 compared to \$52,000 which is positive considering the overall costs of putting conferences on are usually going up. Overall it was a very successful year for the conference.

In the current year, we did see some increases in costs with banking fees due to the changes the year by our financial institution, and an increased fee structure by the software used to manage registrations for the conference. Otherwise costs were very similar to prior years, and very reasonable.

Overall the net income from the conference of approximately \$15,600 equates to 80% of the revenue of the Association, and the majority of other revenue relates to membership fees, which are normally collected at the conference. Without the conference this year, these revenues will be non-existent. Currently there are no specific government programs available to assist the Association, but we are hopeful measures will be announced in the future to assist Association of our type.

I would like to thank all the volunteers that make the conference possible and for putting on such a successful conference in 2019. I would like to also thank all the volunteers who were working hard all year to put on our 2020 conference which was unfortunately cancelled. Many hours were put in for organization of a venue, speakers, sponsorships, and implementing enhancements to our registration system prior to cancellation.

Respectfully submitted,

Andrew Boudreau, CPA, CA  
Treasurer